

News

March 26, 2013

For Immediate Release

The Uganda Revenue Authority awarded the 2013 Award for Excellence by the Balanced Scorecard Institute.

Cary, North Carolina USA - March 26, 2013 - In recognition of a strong commitment to engaged leadership, performance analysis and continuous improvement, the *Balanced Scorecard Institute* is pleased to present the *Award for Excellence* to its first International Winner -- The Uganda Revenue Authority (URA). This is the first Institute award recipient from Africa and the first award recipient from Uganda.

The Uganda Revenue Authority has been awarded the prestigious 2013 *Balanced Scorecard Institute Award for Excellence* for having developed and deployed a comprehensive strategic planning and management system that provides URA a framework for profound transformation and change. The award will be presented April 26, 2013, at the Serena Hotel Kampala in Uganda. The Award is based on performance management excellence criteria, including executive leadership, strategy development and communication clarity, organization alignment to a shared vision of the future, strategic resource allocation, performance reporting and communication, breakthrough results and sustainability.

The Award will be presented to an audience of 180 people on-site, including government officials as well as private partners, senior management from the URA, and other companies that are practicing organization performance improvement using the balanced scorecard framework, including the Central Bank of Uganda (Bank of Uganda). Commissioner General, Allen Kagina will accept the award, and will answer questions from the press.

The Uganda Revenue Authority started in 1991 and is responsible for collecting tax revenue throughout Uganda. URA has over a dozen offices throughout the country with their head office being in Kampala.

In announcing this winner of the Institute's highest honor, Institute Co-Founder and CEO, Howard Rohm, recognized "the exemplary passion and involvement of the many dedicated people of the Uganda Revenue Authority who implemented the Balanced Scorecard Institute's unique strategic planning and management system -- *Nine Steps to Success*TM. The Uganda government is to be congratulated for focusing on improved performance and continuous improvement, as evidenced by the work at the Uganda Revenue Authority."

The Balanced Scorecard Institute chose the Uganda Revenue Authority as an award recipient because, said Rohm, "URA recognizes that citizen trust in government institutions is best served by a transparent strategy management system that emphasizes all elements of effective strategy -- financial stewardship, citizen satisfaction, internal process efficiency and organizational capacity building".

About the Balanced Scorecard Institute: The Balanced Scorecard Institute (BSI) helps clients create sustainable high-performance organizations through training, certification and consulting services. BSI serves industry, government and not-for-profit organizations worldwide. Services include strategic planning and management, performance measurement, change management, and business intelligence technology. BSI delivers these services through a worldwide network of Affiliates and Training partners,

including; Balanced Scorecard Eastern Africa in Nairobi, Kenya, Balanced Scorecard West Africa in Lagos, Nigeria, and IIR in Johannesburg, South Africa. Clients in Africa include the government of Botswana and the Ethiopian Federal Ministry of Health, among others. For more information about the Balanced Scorecard Institute, visit www.balancedscorecard.org or call +1 (919) 460-8180.

MEDIA CONTACT: Kirsten Dubuc at +1 (919) 460-8180 or kd@balancedscorecard.org.